



the **Gold Standard** in education

Alpha Plus Holdings plc

Interim Group Financial Statements

For the six months ended 28 February

2018

Officers and registered office

Directors

Sir John Ritblat	Chairman
G G Able	Non-Executive Deputy Chairman
M D Hanley-Browne	Chief Executive Officer
M J Sample	Director of Finance
R D Jones	Director of Property
E M Francis	Director of Education
J E Stephen	Director of Schools
P D Brereton	Director of HR
R Proscia	Director of Marketing
Dame Rosalind Savill	Non-Executive
C B Wagman	Non-Executive
S M Lancaster	Non-Executive

Secretary

J C Norton

Registered office

50 Queen Anne Street
London
W1G 8HJ

Interim Management Report

The Directors present their Interim Management Report and the unaudited condensed Group financial statements for the six months ended 28 February 2018.

Activities

The principal activity of the Group in the period under review continued to be the ownership and management of schools and colleges in the United Kingdom and the supply of educational services. Across the UK, the Group operates 13 independent schools, 3 stand-alone nursery schools and 3 sixth form colleges all of which, with the exception of 1 school, 2 colleges and one nursery school, are based in Central London. In addition to this, in September 2017, the Group opened its first school outside the UK, in New York City.

Review of business

A new boys-only pre-prep school, Wetherby Kensington, opened in September 2017 in leasehold premises in Wetherby Gardens, London SW5, Wetherby Kensington is a two form, non-selective, pre-preparatory school for boys from Reception to Year 3 and follows the same curriculum and shares the same values and ethos as Wetherby School in Notting Hill. The new school has started with pupils in Reception and Year 1 only and the remaining year groups are expected to fill over the next two academic years.

Wetherby-Pembridge School, a co-educational school for pupils aged 3-14, opened in New York City in September 2017. The school is located in leasehold premises on the Upper East Side on East 96th Street near Central Park and has a capacity of approximately 230 students.

Group revenues continued to grow strongly and, in the six months ended 28 February 2018, were 8% higher than in the equivalent period last year at £51.2m (2017: £47.4m) with the increase resulting from greater pupil/student numbers and from increased fee levels. Total pupil/student numbers increased by 84 during the period to 4,327 (31 August 2017: 4,243) and the underlying changes are summarised below:

	number
At 2016/17 academic year-end	4,243
New schools opened September 2017 (Wetherby Kensington and Wetherby-Pembridge)	107
Reduction in student numbers at sixth form colleges	(19)
Net decrease in pupil numbers elsewhere	(4)
At 2017/18 half year-end	4,327

The Group believes that the recruitment and retention of international students into the Group's sixth form colleges for the current academic year, particularly from Far Eastern markets, was adversely affected by the terrorism attacks in London and Manchester in the Spring of 2017. Early indications are that confidence has since returned and the number of international students applying and being accepted into the Group's colleges for September 2018 entry is significantly higher than at the same time last year.

Interim Management Report (continued)

Review of business (continued)

For a variety of reasons, a number of new head teachers have taken up posts within the Group over the last year and two more are due to start in September. In any school, a change of head teacher can lead to a period of uncertainty which can adversely impact pupil numbers and hence short term financial performance. The Group has great confidence in its new head teacher appointees, however, and considers that a short term fall in pupil numbers in any of these schools will be short-lived.

Overall operating expenses rose by 14% to £51.2m (2017: £45.0m) reflecting operating costs in New York and at Wetherby Kensington as well as higher personnel and other direct costs elsewhere in the Group, including costs associated with the provision of sports activities.

Earnings before interest, tax, depreciation and amortisation (EBITDA) decreased to a break-even position (2017: £2.3m). Reported EBITDA has again been impacted by additional operating costs incurred as the Group expands and creates additional capacity. Adjusting for the short term impact of these items results in underlying EBITDA as follows:

	6 Months to		Year to
	28/02/18	28/02/17	31/08/17
	£m	£m	£m
Reported EBITDA	-	2.3	5.0
Establishment of Wetherby Senior School	0.7	0.4	2.3
Relocation of Abbey College Cambridge	0.6	0.7	1.5
Relocation of DLD College	0.2	-	0.5
Expansion costs at Chepstow House School	0.2	0.2	0.6
Relocation of Falcons School for Girls	0.2	0.2	0.3
Establishment of St Anthony's School for Girls	0.1	0.3	0.4
Establishment of Wetherby Kensington School	-	-	0.5
Establishment of Wetherby-Pembridge School, New York	0.9	0.4	1.2
Non-recurring items			
Staff termination costs	-	-	0.7
Underlying EBITDA	2.9	4.5	13.0

At a pre-tax level, the Group generated a loss of £6.1m in the period (2017: loss of £1.0m). Notwithstanding this, the Group was still able to generate £3.9m of cash from its operations in the period, helped by a non-recurring £1.7m rent deposit recovery from one of its landlords.

As a consequence of the usual January intake of international students into the Group's sixth form colleges to commence 18-month A-Level programmes, and lower overheads in July and August, the Group again expects to generate improved results in the second half of the year.

The Directors do not recommend the payment of a dividend.

Interim Management Report (continued)

Future developments

The major refurbishment programme continues at Hannah House, Manchester Street, London W1 to facilitate the creation of an additional campus for Wetherby Senior School, supplementing the existing campus in nearby Marylebone Lane.

As previously reported, the Group has agreed, subject to contract, to lease additional premises at 47 Bryanston Square, London W1 adjacent to Wetherby Prep School. This building will require refurbishment but will then allow Wetherby Prep to expand by adding one additional form to each year group.

The Board continues to expect short term future reported EBITDA to continue to be negatively impacted by costs associated with the current expansion program but anticipates significant medium / longer term growth as a consequence.

Whilst the Group is currently focussed on improving the performance of its existing portfolio of schools and colleges, opportunities to expand the portfolio will continue to be assessed. This could involve the acquisition of existing schools as well as the identification of sites to which the Group's existing schools could move to increase capacity or sites where new schools could be established.

Board changes

Anthony Kay resigned his position as Director of College Operations in November 2017. Rossella Proscia joined the Board as Director of Marketing in January 2018.

Principal risks and uncertainties

The principal risks and uncertainties which could impact the Group's performance remain those identified on page 6 and further described on page 42 of the Company's consolidated financial statements for the year ended 31 August 2017, a copy of which is available on the Group's website www.alphaplusgroup.co.uk.

Alpha Plus Holdings plc

Interim Group Financial Statements – six months ended 28 February 2018

Statement of Directors' responsibilities

The Directors confirm that, to the best of their knowledge:

1. The condensed Group interim results for the six months ended 28 February 2018 have been prepared in accordance with IAS34 "Interim Financial Reporting".
2. The Interim Management Report includes a true and fair review of the important events that have occurred during the first six months of the financial year.

This interim report was approved by the Board of Directors on 18 May 2018.



Mark Hanley-Browne
Chief Executive Officer



Mark Sample
Director of Finance

Condensed Group statement of comprehensive income

for the six months ended 28 February 2018

	Notes	6 Months to		Year to
		28/02/18	28/02/17	31/08/17
		£000	£000	£000
Revenue		51,207	47,367	96,269
Operating expenses	6	(51,187)	(45,040)	(91,277)
Earnings before interest, tax, depreciation and amortisation ("EBITDA")		20	2,327	4,992
Depreciation	10	(3,802)	(2,902)	(5,901)
Operating loss		(3,782)	(575)	(909)
Profit on disposal of asset held for sale		-	543	543
Profit on sale of investment property		-	852	852
College closure costs		-	(115)	(4)
(Loss)/profit before interest and tax		(3,782)	705	482
Finance costs	7	(4,020)	(3,616)	(7,259)
Finance income	8	1,668	1,865	3,732
Loss before tax		(6,134)	(1,046)	(3,045)
Tax credit	9	-	-	(642)
Loss for the period		(6,134)	(1,046)	(3,687)
Exchange differences on translation of foreign operations		81	(5)	15
Total comprehensive deficit for the period		(6,053)	(1,051)	(3,672)

Condensed Group balance sheet

as at 28 February 2018

	Notes	28/02/18 £000	28/02/17 £000	31/08/17 £000
Assets				
Non-current assets				
Property, plant and equipment	10	139,877	125,211	137,166
Investment property	11	4,292	4,292	4,292
Intangible assets		2,238	2,238	2,238
Financial assets	12	4,085	4,072	4,378
Deferred tax assets		1,986	2,628	1,986
		<u>152,478</u>	<u>138,441</u>	<u>150,060</u>
Current assets				
Trade and other receivables	13	9,220	8,627	4,542
Other financial assets	12	45,133	60,057	50,261
Cash		5,134	3,021	6,258
		<u>59,487</u>	<u>71,705</u>	<u>61,061</u>
Total assets		<u>211,965</u>	<u>210,146</u>	<u>211,121</u>
Current liabilities				
Trade and other payables	14	53,175	47,072	46,753
Loans and borrowings	15	2,407	2,407	2,380
		<u>55,582</u>	<u>49,479</u>	<u>49,133</u>
Non-current liabilities				
Trade and other payables		7,197	3,063	6,876
Loans and borrowings	15	126,726	126,470	126,599
		<u>133,923</u>	<u>129,533</u>	<u>133,475</u>
Total liabilities		<u>189,505</u>	<u>179,012</u>	<u>182,608</u>
Net assets		<u>22,460</u>	<u>31,134</u>	<u>28,513</u>
Equity attributable to equity shareholders				
Share capital		16	16	16
Foreign currency translation reserve		93	(8)	12
Retained earnings		22,351	31,126	28,485
Total equity		<u>22,460</u>	<u>31,134</u>	<u>28,513</u>

Condensed Group statement of changes in equity

for the six months ended 28 February 2018

	Issued capital	Revaluation reserve	Foreign currency translation reserve	Retained earnings	Total equity
	£000	£000	£000	£000	£000
As at 1 September 2017	16	-	12	28,485	28,513
Loss for the period	-	-	-	(6,134)	(6,134)
Other comprehensive deficit for the period	-	-	81	-	81
At 28 February 2018	16	-	93	22,351	22,460
As at 1 September 2016	16	2,165	(3)	30,007	32,185
Loss for the period	-	-	-	(1,046)	(1,046)
Transfer to retained earnings		(2,165)		2,165	-
Other comprehensive deficit for the period			(5)		(5)
At 28 February 2017	16	-	(8)	31,126	31,134
At 1 September 2016	16	2,165	(3)	30,007	32,185
Loss for the year	-	-	-	(3,687)	(3,687)
Realised on disposal of asset	-	(2,165)	-	2,165	-
Other comprehensive income for the year	-	-	15	-	15
At 31 August 2017	16	-	12	28,485	28,513

Condensed Group statement of cash flows

for the six months ended 28 February 2018

		Six months to 28/02/18	28/02/17	Year to 31/08/17
Notes	£000	£000	£000	£000
Cash generated from operations	18	3,858	2,830	9,515
Deposits paid on new operating leases		-	-	(428)
Net cash inflow from operating activities		3,858	2,830	9,087
Investing activities				
Proceeds from sale of investment property		-	-	7,452
Proceeds from sale of assets held for sale		-	-	1,496
Proceeds from sale of property, plant and equipment		-	-	752
Additions of property, plant and equipment		(6,513)	(3,960)	(15,236)
Net cash proceeds from sales		-	9,697	-
Net cash (outflow)/inflow from investing activities		(6,513)	5,737	(5,536)
Financing activities				
Interest received		1,817	1,626	3,429
Interest paid		(3,467)	(3,429)	(6,884)
Loan granted to parent undertaking		-	(12,000)	(12,000)
Loan repaid by parent undertaking		3,200	-	10,000
Repayment of finance lease liabilities		(35)	(69)	(155)
Net cash inflow/(outflow) from financing activities		1,515	(13,872)	(5,610)
Net decrease in cash and cash equivalents		(1,140)	(5,305)	(2,059)
Exchange rate differences		16	6	(3)
Opening cash and cash equivalents		6,258	8,320	8,320
Closing cash and cash equivalents		5,134	3,021	6,258

Notes to the condensed Group financial statements

1. Corporate information

The condensed interim financial statements of Alpha Plus Holdings plc and its subsidiaries (“the Group”) for the six months ended 28 February 2018 do not constitute statutory financial statements within the meaning of s434 of the Companies Act 2006.

The summary results for the year ended 31 August 2017 have been extracted from the Group Financial Statements for the year then ended, which were approved by the Board of Directors on 11 December 2017, reported on by the Group’s auditor and subsequently delivered to the Registrar of Companies. The audit report was unqualified and did not contain any statement required under s498 of the Companies Act 2006.

The condensed interim financial statements for the Group for the six months ended 28 February 2018 were authorised for issue in accordance with a resolution of the Directors on 18 May 2018.

2. Basis of preparation

The interim financial statements have been prepared in accordance with International Accounting Standard (IAS) 34 – “Interim Financial Reporting”. These condensed interim financial statements should be read in conjunction with the Group Financial Statements for the year ended 31 August 2017 which were prepared in accordance with IFRS’s as adopted by the European Union. The comparative figures for the year ended 31 August 2017 are consistent with the Group Financial Statements for the year then ended.

Consistent accounting policies and presentation have been used for each period.

3. Accounting policies

The results for the six months ended 28 February 2018 have not been audited. They have been prepared on the basis of the accounting policies set out in the Group Financial Statements for the year ended 31 August 2017. There are no new standards which are mandatory for the financial year ending 31 August 2018 that will have a material impact on the Group’s results or net assets.

4. Going concern

The Directors continue to have a reasonable expectation that the Group has adequate financial resources to continue its operations for the foreseeable future and, therefore, consider it appropriate to continue to prepare the accounts on a going concern basis.

5. Segmental information

The Group’s chief operating decision maker, as defined in IFRS 8, is the Board of Directors. The Board views the Group’s portfolio of schools and colleges as a single operational business and, consequently, no further detailed segmental analysis has been included in these interim financial statements.

Notes to the condensed Group financial statements

6. Revenue and operating expenses

Revenue, all of which derives from continuing operations, relates to the provision of educational services in the UK.

Operating expenses may be analysed as follows:

	Six months to	28/02/17	Year to
	28/02/18	28/02/17	31/08/17
	£000	£000	£000
Staff and other direct costs	34,512	30,816	61,277
Administrative expenses	16,675	14,224	30,000
	51,187	45,040	91,277

7. Finance costs

	Six months to	28/02/17	Year to
	28/02/18	28/02/17	31/08/17
	£000	£000	£000
Interest on 5.75% secured sterling bonds	1,394	1,394	2,789
Interest on 5% secured sterling bonds	2,000	2,000	4,000
Amortisation of secured sterling bonds issue costs	189	187	375
Bank interest	46	16	60
Finance charges payable under finance leases	16	19	35
Other interest payable	11	-	-
Foreign exchange translation differences	364	-	-
	4,020	3,616	7,259

8. Finance income

	Six months to	28/02/17	Year to
	28/02/18	28/02/17	31/08/17
	£000	£000	£000
Interest received from parent undertaking	1,612	1,600	3,557
Bank interest	26	50	71
Other interest receivable	30	-	59
Foreign exchange translation differences	-	215	45
	1,668	1,865	3,732

Other interest receivable predominantly relates to interest on a loan to the ultimate parent undertaking which attracts interest at 7% per annum.

Notes to the condensed Group financial statements

9. Tax

Consolidated income statement	Six months to		Year to
	28/02/18	28/02/17	31/08/17
	£000	£000	£000
Current tax:			
Current tax charge	-	-	-
Deferred tax:			
Relating to origination and reversal of temporary differences	-	-	642
Tax losses	-	-	-
Tax charge for the period	-	-	642

10. Property, plant and equipment

	Freehold land and buildings	Long leasehold land and buildings	Leasehold improvements	Fixtures and equipment	Assets under development	Total
	£000	£000	£000	£000	£000	£000
Cost						
At 1 September 2017	91,751	13,122	25,232	32,753	12,646	175,504
Additions	649	26	3,020	2,818	-	6,513
Transfer	-	-	12,309	-	(12,309)	-
At 28 February 2018	92,400	13,148	40,561	35,571	337	182,017
Depreciation						
At 1 September 2017	5,277	645	8,647	23,769	-	38,338
Depreciation charge	454	131	1,115	2,102	-	3,802
At 28 February 2018	5,731	776	9,762	25,871	-	42,140
Net book value						
At 28 February 2018	86,669	12,372	30,799	9,700	337	139,877
At 31 August 2017	86,474	12,477	16,585	8,984	12,646	137,166
At 28 February 2017	85,702	12,571	16,641	8,653	1,644	125,211

Notes to the condensed Group financial statements

11. Investment property

	<u>28/02/18</u>	<u>28/02/17</u>	<u>31/08/17</u>
	£000	£000	£000
At beginning of period	4,292	10,892	10,892
Transfer from property, plant and equipment	-	-	-
Disposal	-	(6,600)	(6,600)
At end of period	<u>4,292</u>	<u>4,292</u>	<u>4,292</u>

Investment property at 28 February 2018 represented a residential property in Hampstead, London NW3. The Directors consider its cost to be a reasonable assessment of fair value with no significant unobservable inputs included in their assessment. An investment property in Rossmore Road, London NW1 was sold in December 2016 for £7.5m.

12. Financial assets

	<u>28/02/18</u>	<u>28/02/17</u>	<u>31/08/17</u>
	£000	£000	£000
Loan to parent company	45,133	58,308	48,512
Deposits receivable	3,215	4,868	5,174
Deferred lease expense	870	953	953
	<u>49,218</u>	<u>64,129</u>	<u>54,639</u>
Current	45,133	60,057	50,261
Non-current	4,085	4,072	4,378
	<u>49,218</u>	<u>64,129</u>	<u>54,639</u>

As at 1 September 2017, the Company had advanced a loan of £47,000,000 to the ultimate parent company. The parent company repaid £3,200,000 of this loan in December 2017. The remaining loan has a long-stop repayment date of 31 March 2024 but may be repaid at any earlier date by agreement between the parties and is consequently treated as a current asset. Interest of 7% per annum is receivable by the Company in respect of this loan and the figure above includes £1,333,000 (31 August 2017: £1,308,000) of accrued interest.

Deposits receivable at 28 February 2018 include £3,065,000 representing the fair value of US\$5,000,000 deposited with the Group's bankers as security for the issuance of a standby letter of credit to the landlord of premises the Group has agreed to lease in New York.

13. Trade and other receivables

	<u>28/02/18</u>	<u>28/02/17</u>	<u>31/08/17</u>
	£000	£000	£000
Trade receivables	1,743	1,536	415
Other receivables	317	806	606
Prepayments	7,160	6,285	3,521
	<u>9,220</u>	<u>8,627</u>	<u>4,542</u>

Notes to the condensed Group financial statements

14. Trade and other payables

	28/02/18	28/02/17	31/08/17
	£000	£000	£000
Current			
Trade payables	3,144	1,408	530
Other payables	13,166	11,989	12,356
Social security and other taxes	1,312	930	1,005
Cash-settled share-based payments	159	-	137
Accruals	2,818	2,621	3,330
Deferred income	32,576	30,124	29,395
	53,175	47,072	46,753
Non-current			
Cash-settled share-based payments	-	307	159
Other payables	7,197	2,756	6,717
	7,197	3,063	6,876

Terms and conditions of the above financial liabilities:

- Trade payables are non-interest bearing and are normally settled in accordance with the supplier's terms of business.
- Other payables are primarily pupil and student deposits which are non-interest bearing. These are usually either offset against final term school fees or are returned when the student leaves the school or college.

15. Loans and borrowings

	28/02/18	28/02/17	31/08/17
	£000	£000	£000
Current loans and borrowings			
5.75% secured sterling bonds	564	564	564
5% secured sterling bonds	1,666	1,666	1,666
Obligations under finance leases	177	177	150
	2,407	2,407	2,380
Non-current loans and borrowings			
5.75% secured sterling bonds	48,100	47,915	48,008
5% secured sterling bonds	78,527	78,335	78,430
Obligations under finance leases	99	220	161
	126,726	126,470	126,599

Notes to the condensed Group financial statements

15. Loans and borrowings continued

The secured sterling bonds are secured by way of a first legal mortgage over a portfolio of assets held by certain of the Company's subsidiaries and other related companies. This security portfolio is subject to annual external professional valuation and the Company is obligated to ensure that the value of the security portfolio is not less than 1.5 times the principal amount of the bonds in issue. Additional properties can be added to the security portfolio in the event of a shortfall. The properties currently constituting this security portfolio are detailed on the Group's website at www.alphaplusgroup.co.uk/investors. At the most recent valuation date, 1 March 2018, the security portfolio was valued at 2.14 times (1 March 2017: 1.83 times) the principal amount of the bonds in issue.

Interest on the 5.75% secured sterling bonds is payable twice a year, on 18 June and 18 December and the bonds mature on 18 December 2019. The current amount shown above of £0.564m represents accrued interest. The non-current amount at 28 February 2018 is net of unamortised issue costs of £0.400m (29 February 2017: £0.585m).

The Company issued £80m 5% secured sterling bonds on 31st March 2016. The current amount shown above of £1.666m represents accrued interest. The non-current amount at 28 February 2018 is net of unamortised issue costs of £1.473m which are being amortised over the eight year life of the bonds. Interest on the 5% secured sterling bonds is payable twice a year, on 30 September and 31 March and the bonds mature on 31 March 2024.

In addition to the £80m nominal value bonds issued on 31st March 2016, a further £50m of 5% secured sterling bonds were also issued on that date but are held on behalf of the Company by Deutsche Bank AG who were appointed as Retained Bond Custodian. The Company has waived its rights to receive payments of interest for as long as the Retained Bond Custodian continues to hold these bonds.

At 28 February 2018, the Group had £5 million (2017: £5 million) of undrawn committed borrowing facilities.

16. Financial instruments

A comparison by class of the carrying amounts and fair value of the Group's financial instruments is set out below:

	Fair value			Carrying amount		
	28/02/18	28/02/17	31/08/17	28/02/18	28/02/17	31/08/17
	£000	£000	£000	£000	£000	£000
Financial assets						
Trade and other receivables	2,060	2,342	1,021	2,060	2,342	1,021
Loan to parent company	45,133	58,308	48,512	45,133	58,308	48,512
Other financial assets	4,085	5,821	6,127	4,085	5,821	6,127
Cash	5,134	3,021	6,258	5,134	3,021	6,258
Total	56,412	69,492	61,918	56,412	69,492	61,918
Financial liabilities						
Trade and other payables	16,310	13,397	12,886	16,310	13,397	12,886
5.75% secured sterling bonds	50,725	52,144	51,761	48,664	48,479	48,572
5% secured sterling bonds	85,113	84,761	86,216	80,193	80,001	80,096
Obligations under finance leases	276	397	311	276	397	311
Total	152,424	150,699	151,174	145,443	142,274	141,865

Notes to the condensed Group financial statements

16. Financial instruments *continued*

The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced sale. The following methods and assumptions were used to estimate the fair values:

- Cash and short-term deposits, trade receivables, trade payables and other current liabilities approximate to their carrying amounts largely due to the short-term maturities of the instruments.
- The fair value of borrowings is evaluated, in the case of the secured sterling bonds, by reference to listed prices and, otherwise, by discounting expected future cash flows at prevailing market rates for instruments with substantially the same terms and characteristics.

17. Operating cash flow

	Six months to 28/02/18	28/02/17	Year to 31/08/17
	£000	£000	£000
Loss before tax	(6,134)	(1,046)	(3,045)
<i>Adjustments to reconcile loss before tax to cash generated from operations:</i>			
Depreciation of property, plant and equipment	3,802	2,902	5,901
Amortisation of deferred rent expense	(148)	-	(80)
Loss on disposal of fixed assets	-	-	4
Profit on disposal of asset held for sale	-	(543)	(543)
Profit on sale of investment property	-	(852)	(852)
Rent deposit recovered	1,749	-	-
Impact of cash-settled share-based payments	-	(436)	(287)
Cash-settled share-based payments made	(137)	(393)	(553)
Finance income	(1,668)	(1,865)	(3,732)
Finance costs	4,020	3,616	7,259
Working capital adjustments:			
Increase in trade and other receivables	(4,678)	(4,871)	(786)
Increase in trade and other payables	7,052	6,318	6,229
Cash generated from operations	3,858	2,830	9,515